



Appointment of Lube Distributors and Lube Clearing & Forwarding Agents (CFAs)

Hindustan Petroleum Corporation Limited is a Fortune 500 Company and is the largest lube marketer in the country, backed with India's largest lube base oil refinery. HPCL has a wide range of popular lubricant brands such as HP Milcy Turbotech, HP Milcy Turbostar, HP Milcy Turbo, HP Neosynth, HP Racer 4 Synth, Enklo's and HP Laal Ghoda.

HPCL wishes to appoint Lube Distributors for selling HP Lubricants in Bazaar market and Lube CFAs for selling HP Lubricants to MSME segment at various locations as listed below:

State / UT	Type of Dealership	Base Location	Revenue District of Base Location	Area / Districts of Operation	Expected Volume* per month in KL	HPCL Regional Office Address	In case of Query, please contact our below Officers (as per location)
Haryana	Lube Distributors	Rewari	Rewari	Rewari, Mahendragarh	20	HPCL, Lube RO, Scope Minar Core II, North Tower, 8th Floor, Laxmi Nagar, New Delhi - 110092	Harpreet Singh (9818087833 / harpreetgosal@hpcl.in); Kumar Rahul (9757365792 / kumarrahul@hpcl.in)
Delhi		Delhi North West	Delhi	North West Delhi, West Delhi, North Delhi	60		
		Delhi South	Delhi	Delhi South	25		
Uttar Pradesh	Lube Distributors	Sitapur	Sitapur	Sitapur, Lakhimpur	15	HPCL, Lube RO, Plot No 1, Nehru Enclave, Gomti Nagar, Lucknow - 226010	Manan R Dhawan (7045696914 / MananRajesh.Dhawan@hpcl.in); Nitesh Dalal (7703009322 / Nitesh.Dalal@hpcl.in)
		Orai	Jalaun	Orai (Jalaun), Hamirpur	10		
		Mughalsarai/Chandauli	Chandauli	Chandauli, Mughalsarai	15		
		Haldwani	Nainital	Haldwani (Nainital), Champawat	10		
	Lube CFAs	Jhansi	Jhansi	Jhansi, Lalitpur, Jalaun, Mahoba, Hamirpur, Banda & Chitrakoot	20		Sahu Mahendra Kumar (+918959593113 / mahendrasahu@hpcl.in)
Himachal Pradesh	Lube Distributors	Bilaspur/Shimla	Bilaspur/Shimla	Bilaspur, Shimla, Kinnaur	10	HPCL, Lube RO, Tel Bhawan, Madhya Marg, Sector 19-B, Chandigarh - 160019	Dogra Avinash Singh (9888862884 / avinashsdogra@hpcl.in)
		Mandi/Kullu	Mandi/Kullu	Mandi, Kullu, Lahaul & Spiti	10		
		Kangra/Chamba/Hamirpur	Kangra/Chamba/Hamirpur	Kangra, Chamba, Hamirpur	10		
Punjab	Lube Distributors	Gurdaspur/Pathankot	Gurdaspur/Pathankot	Gurdaspur/Pathankot	15	HPCL, Lube RO, Tel Bhawan, Madhya Marg, Sector 19-B, Chandigarh - 160019	Anurag Nautiyal (+919779495949 / anuragn@hpcl.in)
		Barnala/Sangrur	Barnala/Sangrur	Barnala/Sangrur	25		
		Hoshiarpur/Kapurthala	Hoshiarpur/Kapurthala	Hoshiarpur/Kapurthala	15		
	Lube CFAs	Patiala	Patiala	Patiala, Sangrur & Fatehgarh Sahib	60		
Haryana	Lube CFAs	Hissar	Hissar	Hissar, Fatehabad, Sirsa & Bhiwani	50		
Rajasthan	Lube Distributors	Hanumangarh/Ganganagar	Hanumangarh/Ganganagar	Hanumangarh/Ganganagar	20	HPCL, Lube RO, Tel Bhawan, Sahakar Marg, Jyoti Nagar, Jaipur - 302005	Renu Meena (9950200684 / renumeena@hpcl.in); Sarthak Lad (9422544512 / SarthakDilip.Lad@hpcl.in)
		Sikar	Sikar	Sikar & Churu	15		
	Lube CFAs	Bikaner	Bikaner	Bikaner, Sri Ganganagar, Hanumangarh & Churu	20		Mithun Taneja (9377142929 / mithuntaneja@hpcl.in)

* Expected Volume is our minimum expectation from the Lube Distributors or Lube CFAs for the respective location.

For further details regarding eligibility criteria, financial, infrastructure, other requirements and modality to apply, please visit our website: www.hindustanpetroleum.com (Under HP Lubricants section). The Lube Distributors and Lube CFAs Selection Guidelines uploaded in the same website should be referred for details regarding the guidelines.

There is no application fee. Application forms can be downloaded from our website www.hindustanpetroleum.com (Under HP Lubricants section). Alternatively, application forms can also be obtained personally or by making a written request at the specified address mentioned in the table above (as per respective location).

Application forms and all enclosures/attachments completed in all respects must be submitted so as to reach the above-specified office address (as per location) on or before 16:00 Hours on date: 24th MAY, 2018 (last date of application submission).

Should you need any further clarification, please contact our Officers as per details mentioned alongside in the above list, till the last date of the application.

INDIA'S LARGEST LUBE MARKETER

