



Appointment of Lube Distributors and Lube Clearing & Forwarding Agents (CFAs)

Hindustan Petroleum Corporation Limited is a Fortune 500 Company and is the largest lube marketer in the country, backed with India's largest lube base oil refinery. HPCL has a wide range of popular lubricant brands such as HP Milcy Turbotech, HP Milcy Turbostar, HP Milcy Turbo, HP Neosynth, HP Racer 4 Synth, Enklo's and HP Laal Ghoda.

HPCL wishes to appoint Lube Distributors for selling HP Lubricants in Bazaar market and Lube CFAs for selling HP Lubricants to MSME segment at various locations as listed below:

State / UT	Type of Dealership	Base Location	Revenue District of Base Location	Area / Districts of Operation	Expected Volume* per month in KL	HPCL Regional Office Address	In case of Query, please contact our below Officers (as per location)
Bihar	Lube Distributors	Forbesganj	Araria	Araria, Kishanganj, Purnia, Katihar, Supaul	10	HPCL, Lube RO, Burmahines Station Road, Near Star Talkies, Jamshedpur - 831002	Jagdeep Murmu (7260842275 / jagdeepmurma@hpcl.in)
		Patna	Patna	State of Bihar	20		Vishal Abhinay (+919790370088 / Abhinay.Vishal@hpcl.in); Chabra Balpreet Singh (+919937105987 / BalpreetSingh.Chabra@hpcl.in)
Jharkhand	Lube CFAs	Ramgarh	Ramgarh	Ramgarh, Hazaribagh, Chatra, Latehar, Garhwa & Palamu	20		
Manipur	Lube Distributors	Imphal	Imphal	Entire Manipur State	7	HPCL, Lube RO, 2nd Floor, 6, Church Lane, Kolkata - 700001	Piyush Agarwal (8144281897 / Piyush.Agarwal@hpcl.in); Ankur Bhushan Hazarika (8811019808 / ankurhazarika@hpcl.in) OR Guwahati Depot, HPCL, Near Balaji Temple, NH-37, Sawkuchi - 781040, Guwahati (Assam)
Mizoram		Aizawl	Aizawl	Entire Mizoram State	5		
Assam		Silchar	Silchar	Silchar, Cachhar, Hailakhandi	8		
Sikkim		Gangtok	Gangtok	Sikkim	5		

* Expected Volume is our minimum expectation from the Lube Distributors or Lube CFAs for the respective location.

For further details regarding eligibility criteria, financial, infrastructure, other requirements and modality to apply, please visit our website: www.hindustanpetroleum.com (Under HP Lubricants section). The Lube Distributors and Lube CFAs Selection Guidelines uploaded in the same website should be referred for details regarding the guidelines.

There is no application fee. Application forms can be downloaded from our website www.hindustanpetroleum.com (Under HP Lubricants section). Alternatively, application forms can also be obtained personally or by making a written request at the specified address mentioned in the table above (as per respective location).

Application forms and all enclosures/attachments completed in all respects must be submitted so as to reach the above-specified office address (as per location) on or before 16:00 Hours on date: 24th MAY, 2018 (last date of application submission).

Should you need any further clarification, please contact our Officers as per details mentioned alongside in the above list, till the last date of the application.

INDIA'S LARGEST LUBE MARKETER

