

HINDUSTAN PETROLEUM CORPORATION LIMITED

Appointment of Lube Distributors

Hindustan Petroleum Corporation Limited is a Fortune 500 Company and is the largest lube marketer in the country, backed with India's largest lube base oil refinery. HPCL has a wide range of popular lubricant brands such as HP Milcy Turbotech, HP Milcy Turbostar, HP Milcy Turbo, HP Neosynth, HP Racer 4 Synth, Enklo's and HP Laal Ghoda.

HPCL wishes to appoint Lube Distributors for selling HP Lubricants in Bazaar market at various locations as listed below:

| State / UT | Base Location | Revenue District of Base Location | Area / Districts of Operation | Expected Volume* per month in KL | HPCL Regional Office Address | In case of Query, please contact our below Officers (as per location) |
|-------------|------------------|--|-------------------------------------|---|---|--|
| Gujarat | Himmatnagar | Sabarkantha | Sabarkantha | 10 | Petroleum House, Behind Memnagar Fire Station, Navrangpura, | Priyanka Panwar (9829211613 / priyankapanwar@hpcl.in); Bhaumik Chaudhary (9987080005 / BhaumikK. Chaudhary@hpcl.in); 079-27910660 / 27910257 |
| | Surat | Surat | Surat City | 30 | | |
| | Bharuch | Bharuch | Bharuch, Narmada | 20 | | |
| | Anand | Anand | Anand, Kheda | 20 | | |
| Maharashtra | Palghar | Palghar | Palghar | 15 | HPCL, Lube RO, WZTC, 3/4, S.V. & Turner Rd.Jn, Bandra (West), Mumbai - 400050 | Neeraj Singh Rana (9993168040 / neerajsingh@hpcl.in); |
| | Akola | Akola | Akola, Buldhana, Washim | 15 | HPCL, Lube RO, 2nd Floor, Orienatl Building, S. V. Road, Nagpur - 440001 | Tarun Raju Gupta (9920906159 / TarunRaju.Gupta@hpcl.in); Ankit Sharma (7899930609 / Ankit.Sharma@hpcl.in) |

* Expected Volume is our minimum expectation from the Lube Distributors for the respective location.

For further details regarding eligibility criteria, financial, infrastructure, other requirements and modality to apply, please visit our website: www.hindustanpetroleum.com (Under HP Lubricants section). The Lube Distributors Selection Guidelines

uploaded in the same website should be referred for details regarding the guidelines.

There is no application fee. Application forms can be downloaded from our website www.hindustanpetroleum.com (Under HP Lubricants section). Alternatively, application forms can also be obtained personally or by making a written request at the specified address mentioned in the table above (as per respective location).

Application forms and all enclosures/attachments completed in all respects must be submitted so as to reach the above-specified office address (as per location) on or before 16:00 Hours on date: 24* MAY, 2018 (last date of application submission).

Should you need any further clarification, please contact our Officers as per details mentioned alongside in the above list, till the last date of the application.













